

## **Jeff Tober**

### ***Vice President – Service and Service Manager***

*16 years with W. B. Guimarin & Co.*

*21 years in Construction*

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Education: **Ball State University**  
*Muncie, Indiana*  
BS, Marketing

Management Training: **Carolinas AGC Leadership Forum**  
*Charlotte, North Carolina*

**The Trane Company**  
*LaCrosse, Wisconsin*

**Sandler Sales Management**  
*Columbia, South Carolina*

Upon graduation, Mr. Tober was involved with sales and customer development for 20 years, the latter part of which with a mechanical contractor providing preventive maintenance program design and marketing. In 1994, he joined the W. B. Guimarin as the General Manager of the Service Department.

His responsibilities include all aspects of managing the Service Department, including sales management, preventive maintenance program design, implementation, coordination, and supervision of all Service activities.